

# PRODUCT DETAILS PAGE Content Packet Overview

Eighty-eight percent of today's mattress buyers practice omnichannel shopping, spending time both in-store and online during the consumer journey.\* They spend the most time on the website product pages, so it is critical to provide the right information to guide shoppers closer to purchase.

## **Recommendations for Creating Excellent PDPs**

- Leverage the content provided in PDP packets available on the <u>Tempur Sealy Toolbox</u>. These packets include:
  - Optimized product copy in a Word document
  - **High-quality images** for the carousel that address key consumer questions and considerations
  - Enhanced content images below the fold that give more detailed information
- **Ratings and reviews** are among the most important and influential pieces of information that consumers are looking for in their shopping journey.\*\* It is important to provide product-specific ratings and reviews on PDPs to assist shoppers in evaluating their options.
- Providing payment options with financing in monthly payments is an excellent way to make a premium mattress affordable to more people, so include this information in an easy-to-find location on the PDP.

#### SEO considerations:

- Site speed is critical, since most consumers will not stick around for more than a couple seconds waiting for a page to load.
- Title tags are a key factor. Be sure to keep them brief and include the mattress brand and product name.
- Meta descriptions should be concise with consumer-friendly language. The short product overview in the product copy provided in the PDP packet is a great place to start.

### **Product Details Page Blueprint**

#### **IMAGE CAROUSEL**

- Hero Image (IC1)
- Mattress Feel (IC2)
- Cutaway (IC3)
- Feature (IC4)
- Feature (IC5)
- Feature (IC6)
- Feature (IC7)
- Construction (IC8)
- · Silo (IC9)
- Room Scene (IC10)
- Brand Message (IC11)

#### TITLE

★★★ | Ratings/Review Info

**Price/Size Info** 

**Financing Options Showing Payments per Month** 

Delivery/Shipping Info with Inventory Transparency (if possible, show specific dates it would be delivered to consumer based on zip code)

**ADD TO CART** 

Short Product Overview. Short Product Overview.

- BULLET HEADER #1: Bullet description of around 200 characters (or less)
- BULLET HEADER #2: Bullet description of around 200 characters (or less)
- BULLET HEADER #3: Bullet description of around 200 characters (or less)
- BULLET HEADER #4: Bullet description of around 200 characters (or less)
- BULLET HEADER #5: Bullet description of around 200 characters (or less)

#### **SAMPLE BULLET:**

IDEAL FOR ALL SLEEP POSITIONS: This medium-firm memory foam mattress is designed for the way you sleep, whether that's on your back, stomach, or side.

**Enhanced Content (EC1)** 

**Enhanced Content (EC2)** 

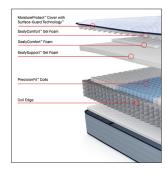
Opportunity to incorporate more information like Q&A, detailed reviews, additional product recommendations, etc.

# Images & Graphics in This Product Details Page Packet

## **IMAGE CAROUSEL (2000x2000px)**









Hero Image (01-ATF)

Mattress Feel (02-ATF)

Cutaway (03-ATF)

Feature (04-ATF)









Feature (05-ATF)

Feature (06-ATF)

Feature (07-ATF)

Silo (08-ATF)

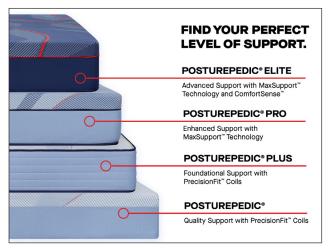


Room Scene (09-ATF)

While our PDP packets include a large number of assets, additional content may be available on the Tempur Sealy Toolbox.

## Images & Graphics in This Product Details Page Packet

## **ENHANCED CONTENT (1600x1200px)**





Support System (02-BTF)

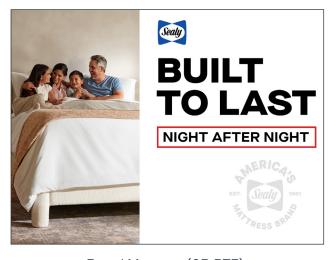
Comparison (01-BTF)



Adjustable Base (03-BTF)



Foundations (04-BTF)



Brand Message (05-BTF)



Orthopedic (06-BTF)